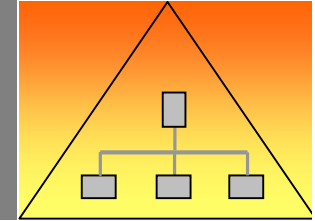


Metal IT

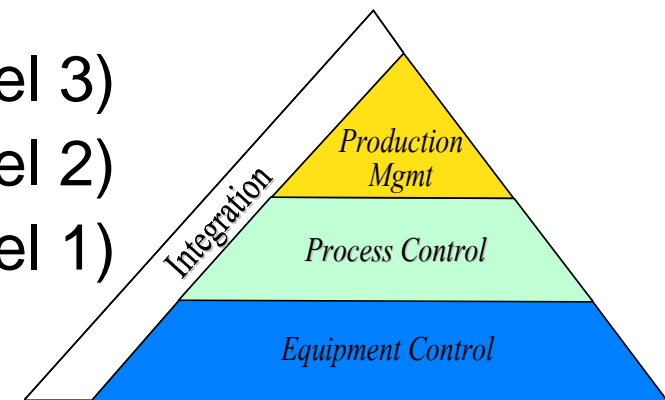
Industrial IT for Metals



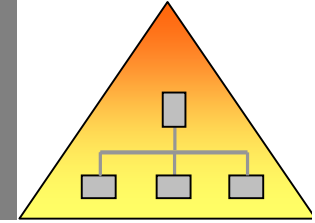
MetIT - Introduction



- **MetIT** is a consultant company, with focus on the metals industry.
- **MetIT** has more than 25 years international experience of the metals industry.
- **MetIT** has a thorough knowledge about production management and process control of steel plants on all levels:
 - Produktion Mgmt/MES (Level 3)
 - Process Control (Level 2)
 - Equipment Control (Level 1)
 - Integration of the various levels and with external systems



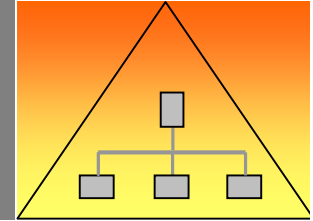
MetIT - Main Experiences



- *Marketing* - presentations for Customers and Conventions, papers published in scientific/technical press
- *Technical Sales* - from a simple electrode regulator to electrical and automation for complete steel plants around the world: USA, Mexico, Europe, China, Taiwan, Korea, Indonesia, Malaysia, Russia, India, Saud Arabia...
- *Product management* - product definitions, standards, co-ordination of development, functionality and sales etc.
- *Specifications* - for inquiries, sales, functions, design, strategies etc.
- *Projects* – for steelplants, minerals and papermills
- *Processmodels* - for secondary metallurgy
- *Systemdesign* - process control systems



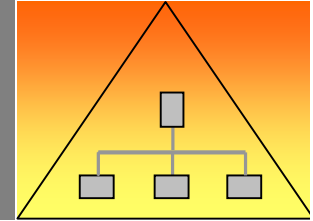
MetIT - Services



- Marketing support
- Sales support - specifications, offers, customer negotiations, presentations etc.
- Purchasing support - inquires and negotiations etc.
- Technical Audits
- Strategies within Industrial IT
- Product management and development
- Project management
- Specifications och investigations
- System architecture, integration and design



Why MetIT



- Solid know-how about Industrial IT
- Integration of various systems is a speciality
- Good know-how about the minerals and metals processes and the equipment used
- Metallurgical know-how - M.Sc. in process metallurgy
- Long, international experience



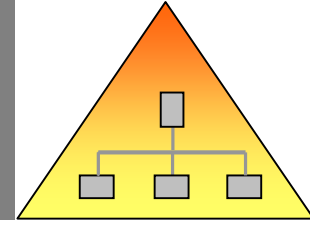
The right functionality and equipment are implemented in your systems



Sverker Ölund
M.D. MetIT



MetIT – What can we do for you?



- Marketing support – do you have the right message to your customers?
- Market development – go international!?
- Sales support - specifications, offers, customer meetings, presentations etc. Get customer confidence
- Strategies within Industrial IT
- Projects – reviews, functional specifications, integration and investigations
- Metals domain know-how